



EMERALD PUBLISHING LIMITED CONSORTIUM SALES AGREEMENT

COMMERCIAL TERMS

CUSTOMER DETAILS

Name of Consortium Representative:	Sikt - Norwegian Agency for Shared Services in Education and Research
Consortium Members	Nord Universitet Høgskolen I Innlandet OsloMet - Storbyuniversitetet Universitetet I Sørøst-Norge Universitetet I Stavanger Universitetet i Agder Nofima Høgskolen Kristiania - Ernst G Mortensens Stiftelse Høgskolen i Østfold Høgskolen i Molde - Vitenskapelig høgskole i logistikk UiT - Norges arktiske universitet Norges Handelshøyskole Nasjonalbiblioteket Handelshøyskolen BI UiO : Universitetsbiblioteket Høgskulen På Vestlandet Norges teknisk-naturvitenskapelige universitet
Agreement Date:	18 January 2023
Territory:	Norway
Address:	Sikt – Norweigan Agency for Shared Services in Education and Research Fridtjof Nansens vei 19 0369 Oslo Norway

PRODUCT DETAILS

The Products included in Schedule 1 are available to be purchased at the Fee stated in Schedule 1 by Consortium Members by placing an Order via the Consortium Representative.

PRODUCT NOTES

For additional information about your Product(s) see: [Journals](#); [Books](#); [Cases](#); [Resources for Discovery](#). Product Lists are reviewed on an annual basis and may be altered on next subscription renewal. The purchase of eBook Select comprises the titles selected by the Customer.

Complimentary access to previous editions is available with subscriptions, at the discretion of the Publisher. Products comprising Backfiles or archives are dependent on availability of content (any date ranges provided are for guidance only).

Please speak to your Emerald sales contact for more information.



SPECIAL CONDITIONS

Applicable to the purchase of eBook Select Products; The definition of Licensed Materials in the General Terms and Conditions shall be updated to "the content comprised in the Product as detailed in the Commercial Terms".

A Consortium Member may, without cause, cancel its participation in this Agreement effective on January 1st of the next Subscription Period without further duty or obligation, provided that Emerald is notified in writing by 30th November of the then current Subscription Period.

Authors affiliated to Consortium Members will be entitled to self-fund publication at a rate 10% less than the current article processing charge at the point of acceptance if they are intending to publish in any Emerald subscription journal supporting Gold Open Access options on www.emerald.com/insight or in any Emerald fully gold open access journal.

The Licensee shall pay the Fee to the Publisher within 60 days of receipt of the Publisher's invoice and the Parties agree that clause 3.1 of the attached General Terms and Conditions shall be deemed amended accordingly.

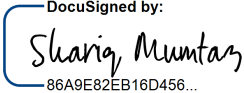
The Parties agree that clause 11.8 of the attached General Terms and Conditions shall be amended to state:

"This Agreement and any dispute or claim arising out of or in connection with it or its subject matter or formation (including non-contractual disputes or claims) shall be governed by and construed in accordance with the laws of Norway and the parties submit to the non-exclusive jurisdiction of the Courts of Norway."

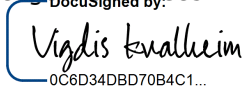
The Parties agree that clause 11.7 of the attached General Terms and Conditions shall be amended to state:

"This Agreement is for the benefit of Licensee and Publisher and not for the benefit of any third party and no third party shall have any right to enforce this Agreement."

EMERALD AUTHORISATION

Emerald authorisation:	Shariq Mumtaz Mr 20 January 2023 
For and on behalf of Emerald Publishing Limited, of Howard House, Wagon Lane, Bingley, BD16 1WA ("the Publisher").	

CONSORTIA AUTHORISATION

On behalf of Norwegian Agency for Shared Services in Education and Research (Sikt) ("the Consortium Representative") and the Consortium Members, I accept these Commercial Terms, together with the attached General Terms and Conditions and any Schedules.	
	Vigdis Kvalheim Director, Division for Research and Knowledge resources 20 January 2023 



GENERAL TERMS AND CONDITIONS

1. **DEFINITIONS:** In this Agreement, the following terms shall have the following meanings:

Agreement: these General Terms and Conditions, together with any agreed Commercial Terms, and any Schedules or other documents referred to therein;

Authorised Users: individuals who have been properly authorised by the Consortium Members to access the Licensed Materials via the Secure Network;

Commercial Terms: the commercial terms for the supply of the Licensed Materials to the Consortium Members, agreed between the Parties from time to time;

Consortium Members: means the consortium member institutions as detailed in the Commercial Terms that have confirmed an Order;

Consortium Representative: means the Consortium Members' representative as detailed in the Commercial Terms;

COUNTER: Counting Online Usage of Networked Electronic Resources;

End User Terms: the terms applicable to use of the Publishers electronic database by Authorised Users, as stated on the Publisher's website at End User Terms (http://www.emeraldgroupublishing.com/about/policies/end_user_terms.pdf)

Fee: the fee for the Licensed Materials, as set out in the Commercial Terms;

Group Companies: the Publisher's holding company and any subsidiaries of the Publisher or its holding company;

Licensed Materials: the content comprised in the relevant Products, (as comprised in the Product Lists), and, where applicable, as detailed in the Schedule(s);

Order: an order for the supply of Licenced Materials to a Consortium Members;

Product: the product(s) purchased by the Consortium Member(s) from the Publisher, as detailed in the Order;

Product Lists: means the information provided about the Licensed Materials comprised in each Product offered by the Publisher including indicative lists and resources for discovery;

Publisher: Emerald Publishing Limited;

Secure Network: the network owned or controlled by the Consortium Member via which Authorised Users access the Licensed Materials;

Subscription Period: for Products that are purchased on subscription, the period from the subscription start date to the subscription end date, as detailed in the Commercial Terms; and

Territory: as detailed in the Commercial Terms.

2. PRODUCTS AND LICENCE

- 2.1. In consideration of the Fee(s), the Publisher grants to the Consortium Members the non-exclusive and non-transferable

right in the Territory to give Authorised Users access to the Licensed Materials through the Secure Network, subject to the terms and conditions of this Agreement. For the avoidance of doubt, Authorised Users may access the Licensed Materials from outside of the Territory, provided that this is at all times via the Secure Network.

- 2.2. For Products purchased on subscription, the Licenced Materials shall include all content included in the relevant Product during the Subscription Period. The Consortium Members shall not be entitled to access content added following the end of the Subscription Period unless and until Commercial Terms are agreed between the Parties for a new or extended Subscription Period.
- 2.3. For Products purchased on a non-subscription (transactional) basis, the Licensed Materials comprise content included in the Product and/or for the period specified in the Commercial Terms only.
- 2.4. The Publisher reserves the right at any time to withdraw from the Licensed Materials any item or part of an item for which it no longer retains the right to publish or which it has reasonable grounds to believe infringes a third party's copyright, privacy, publicity or other intellectual property right, or which is defamatory, obscene, unlawful or otherwise objectionable. If the withdrawal represents more than 10% of the Licensed Materials of any particular Product, the Publisher shall give written notice of such withdrawal and refund that part of the Fee for that Product that is in proportion to the amount of Licensed Materials withdrawn for any remaining un-expired portion of the Subscription Period.
- 2.5. Where stated in the Commercial Terms, Publisher shall provide access in perpetuity for Authorised Users to Licensed Materials (for Products purchased on a subscription basis, this is in respect of the Product's content published and paid for during the relevant Subscription Period). Access in perpetuity will be provided either through the Secure Network or from the archive described in clause 6.2. If no right of access in perpetuity is granted, the Consortium Members' right to access (and to give Authorised Users access to) the Licensed Materials will terminate at the end of the relevant Subscription Period (or other access period as specified in the Commercial Terms).
- 2.6. The perpetual access right described in clause 2.5 is subject to the terms of this Agreement and Publisher may terminate this arrangement if either (a) the Consortium Representative and/or any Consortium Member is in breach of any terms; or (b) the Publisher no longer has the right to grant such access to the Consortium Members (in which case termination of the perpetual access right shall be for the affected part of the Licensed Materials only).
- 2.7. Product Lists are maintained on the Publishers website at:

Journals
<https://www.emeraldgroupublishing.com/products/journals/discover-our-ejournal-collections>),
 Books
<https://www.emeraldgroupublishing.com/products/books/discover-our-ebooks>),
 Cases
<https://www.emeraldgroupublishing.com/products/case-studies/discover-our-ecase-collections>),
 Resources for Discovery
<https://www.emeraldgroupublishing.com/how-to/librarians/toolkit/resources-discovery>),

and may be added to at any time. From time to time, content within the Product Lists may be removed and/or replaced with other content,



but unless otherwise agreed with the customer, this will be no more than once per year on renewal of the Subscription Period.

- 2.8. Complimentary archive access may be provided with a Subscription at the discretion of the Publisher and content comprised in any such archives may be removed or substituted from time to time on reasonable notice from the Publisher to the Consortium Members. The Consortium Members' complimentary access to archives will cease on expiry of the relevant Subscription Period.

3. FEE AND PAYMENT

- 3.1. Unless otherwise stated in the Commercial Terms, the Consortium Representative shall submit its Order detailing the Product to be supplied to each Consortium Member no later than 30 days from the date of this Agreement and/or no later than 30 days before the start of any period that the Order relates to (if later).
- 3.2. The Publisher shall submit its invoice(s) for the Fee, based on Order(s), directly to the Consortium Representative. The Publisher shall not submit invoices earlier than one month before the period that the Fee relate to. Unless otherwise agreed in the Commercial Terms, invoices will not charge for periods longer than one year.
- 3.3. Unless otherwise stated in the Commercial Terms, the Consortium Representative shall pay the Fees to the Publisher on behalf of the Consortium Members within 28 days of receipt of the Publisher's invoice.
- 3.4. For the avoidance of doubt, the Fee shall be exclusive of any sales, use, value added, non-recoverable, withholding or other taxes and the Consortium Representative shall be liable for any such taxes in addition to the Fee.

4. PERMITTED USES

- 4.1. Subject to payment of the Fee, the Consortium Members may:
- (a) allow Authorised Users to have access to the Licensed Materials through the Secure Network;
 - (b) provide printed or electronic copies of single articles, chapters or cases to students as reasonable to facilitate classroom based teaching;
 - (c) display, download or print the Licensed Materials for the purpose of internal marketing or testing or for training Authorised Users or groups of Authorised Users;
 - (d) supply another library within the Territory, a single copy of an individual article, case or chapter being part of the Licensed Materials by post, fax or secure electronic transmission, for educational purposes; and
 - (e) incorporate parts of the Licensed Materials in printed course packs (in any form, including electronic, printed, audio or braille), and in virtual learning environments for use by Authorised Users only; provided that (i) each incorporated item shall carry appropriate acknowledgement of the source, title, author of the extract and the name of the Publisher; and (ii) such copies are destroyed or permanently deleted when no longer required for such use.
- 4.2. Subject to payment of the Fee, Authorised Users may:
- (a) search, view, retrieve and display on screen the Licensed Materials;

- (b) print a single copy or download and save individual articles or items of the Licensed Materials for educational purposes; and
- (c) distribute a single copy of individual articles or single chapters of the Licensed Materials in print or electronic form to other Authorised Users or to other individual scholars collaborating with Authorised Users but only for the purposes of fair dealing for non-commercial research and educational purposes;

- 4.3. Nothing in this Agreement shall in any way exclude, modify or affect any of the Consortium Members' statutory rights under copyright laws.
- 4.4. All rights in and to the Licensed Materials not expressly granted to the Consortium Members or Authorised Users under this Agreement are reserved to the Publisher and its licensors.

5. PROHIBITED USES

- 5.1. Neither the Consortium Members nor the Authorised Users may:
- (a) use all or part of the Licensed Materials for any commercial or business purpose; with the exception of (i) recovery of costs from Authorised Users; and (ii) use of the Licensed Materials in the course of research funded by a commercial organisation (both of which are permitted);
 - (b) remove or alter the authors' names or the Publisher's copyright notices or other means of identification as they appear on the Licensed Materials;
 - (c) make print or electronic copies of multiple extracts or make multiple copies of any part of the Licensed Materials for any purpose other than expressly permitted by this Agreement;
 - (d) download or distribute any part of the Licensed Materials on any electronic system or network, including without limitation the internet and the world wide web, other than the Secure Network, except where otherwise expressly permitted by this Agreement;
 - (e) prepare, publish or distribute works which combine the Licensed Materials with any other material, except as otherwise permitted in this Agreement; or
 - (f) alter, abridge, adapt or modify the Licensed Materials for any purpose whatsoever, except to the extent necessary to make them perceptible on a computer screen to Authorised Users. For the avoidance of doubt, no alteration of the words or their order is permitted.

6. PUBLISHER'S OBLIGATIONS

- 6.1. The Publisher shall:
- (a) make the Licensed Materials available to the Consortium Members through the Secure Network based on internet access by an industry standard means of authentication;
 - (b) within 30 days of the date of full payment of the Fee, provide the Consortium Members with information sufficient to enable the Consortium Members to access the Licensed Materials; and
 - (c) use its reasonable endeavours to make the Licensed Materials available to the Consortium Members and to Authorised Users at all times and on a 24 hour basis, save for routine maintenance, and to restore access to the



Licensed Materials as soon as possible in the event of an interruption or suspension of the service.

6.2. The Publisher's journal collection has been placed into long term preservation archives (including Portico, LOCKSS and CLOCKSS) and (subject to any relevant membership requirements) the Consortium Members and Authorised Users shall be able to access the Licensed Materials via such archive(s) in the event that such Licensed Materials are permanently unavailable from the Publisher. Access to the archive(s) shall at all times be subject to the terms of this Agreement and this clause shall survive termination or expiry of this Agreement.

6.3. The Publisher will use its reasonable endeavours to be compliant with the COUNTER code of practice and incorporate the latest compliancy rules where applicable in relation to the Licensed Materials and the Publisher's obligations under this Agreement.

7. CONSORTIUM REPRESENTATIVE AND CONSORTIUM MEMBER OBLIGATIONS

7.1. The Consortium Representative agrees to publicise the availability of the Licensed Materials to the Consortium Members.

7.2. The Consortium Representative will provide a copy of this Agreement to each Consortium Member and ensure, insofar as it is reasonably able, that Consortium Members observe the obligations imposed on them by the provisions of this Agreement. If, in the Consortium Representative's knowledge, a Consortium Member does not comply with any of the obligations in this Agreement, it will immediately inform the Publisher.

7.3. Within 30 days of this Agreement, the Consortium Representative shall provide to the Publisher all information sufficient to enable the Publisher to provide access to the Licensed Materials via the Secure Network.

7.4. Unless otherwise stated in the Commercial Terms, the Consortium Representative will not be permitted to extend the number of or otherwise vary the Consortium Members without the prior written consent of the Publisher.

7.5. The Consortium Members shall:

- (a) use all reasonable endeavours to ensure that all Authorised Users are aware of the End User Terms and the permitted uses of Licensed Materials under this Agreement;
- (b) use reasonable efforts to prevent unauthorised use of the Licensed Materials and, on becoming aware of any unauthorised use or other breach of this Agreement, inform the Publisher as soon as practicable in writing;
- (c) authenticate the identity of Authorised Users to accepted industry standards at log in and issue passwords (or equivalent access verification) to Authorised Users; and
- (d) take all reasonable steps and appropriate steps (including, without limitation, taking disciplinary action), to promptly cease any unauthorised use of the Licensed Materials and ensure it does not recur.

8. CONFIDENTIALITY AND ANNOUNCEMENTS

8.1. The Commercial Terms of this Agreement are confidential and, except as permitted below or required by law, the Consortium Representative and the Consortium Members shall not disclose

the same to any third party without the written permission of the Publisher.

8.2. The Consortium Representative and the Consortium Members consent to the Publisher providing the details of their account to the Publisher's Group Companies, associates, agents and IT service providers, some of which are based outside of the European Economic Area, where this is necessary to provide the Products and services in connection with this Agreement.

8.3. The Consortium Representative and Consortium Members agree to maintain the confidentiality of any data provided to them by the Publisher relating to usage of the Licensed Materials by the Consortium Members and their Authorised Users. This data will only be used for internal analysis of usage of the Licensed Materials and will not be shared with third parties without the prior written consent of the Publisher.

8.4. The Publisher may publicly acknowledge that the Consortium Members are customers and the Consortium Members grant to the Publisher the right to use their names and quotations in public relations and promotional material, subject to the prior consent of the Consortium Members or the Consortium Representative on their behalf (not to be unreasonably withheld or delayed).

8.5. This clause 8 shall survive the termination of this Agreement.

9. WARRANTIES AND INDEMNITY

9.1. Each party warrants to the other that it has full power and authority to enter into and perform its obligations under this Agreement. The Consortium Representative warrants that it has the full power and authority to bind each of the Consortium Members to the terms of this Agreement and place Orders on their behalf.

9.2. The Publisher warrants to the Consortium Members that the Licensed Materials used as contemplated by this Agreement do not infringe the copyright or any other intellectual property rights of any third party and shall indemnify and hold the Consortium Members harmless from and against any direct loss (including reasonable and properly incurred legal and professional fees) arising out of any legal action taken against the indemnified party by a third party claiming such infringement. This indemnity shall not apply if the indemnified party has used the Licensed Materials in any way not expressly permitted by this Agreement.

9.3. The indemnity in clause 9.2 shall only apply to the extent that the indemnified party:

- (a) promptly notifies the Publisher in writing of any claim or suit relevant to the indemnity;
- (b) where so required, allows the Publisher control over such negotiations or litigation and/or the defence or settlement of such claim or suit;
- (c) makes no representations, admissions, agreement or settlements in relation to such claim or suit without the Publisher's prior written consent; and
- (d) gives the Publisher all information and assistance it may reasonably require.

9.4. The Publisher shall not be liable to the Consortium Representative, Consortium Members or to any other person, including but not limited to Authorised Users, for any special, exemplary, indirect or consequential loss, costs, damages, charges or other expenses of any kind (including loss of profits or revenues, loss of business, depletion of goodwill, loss of



anticipated savings, loss of contract or business interruption) arising under or in connection with this Agreement, in particular arising out of the inability to use, or the use of, the Licensed Materials.

- 9.5. Subject to (i) clause 9.6; and (ii) in respect of the Publisher's indemnity under clause 9.2 for which aggregate liability shall be limited to £3 million; the Publisher's aggregate liability for all claims, losses or damages arising under or in connection with this Agreement or any other agreement between the parties shall be limited to an amount equivalent to the Fee(s) received by the Publisher under this Agreement and in respect of the calendar year during which such claim, loss or damage occurred.
- 9.6. No party limits its liability for death or personal injury caused by its own negligence (or the negligence of its employees or agents) or for fraud.
- 9.7. Except as expressly provided in this Agreement, all representations or warranties of any kind, express or implied, including but not limited to the accuracy of the information contained in the Licensed Materials, merchantability or fitness of use for a particular purpose are to the fullest extent permitted by law excluded from this Agreement and accordingly the Licensed Materials are supplied "as is".

10. TERMINATION

- 10.1. The Publisher may terminate this Agreement by notice in writing, in full or in relation to a specified Consortium Member only, if:
 - (a) Consortium Representative does not pay the Fee by the due date for payment;
 - (b) a Consortium Member or the Consortium Representative commits a material breach or commits persistent breaches of the Agreement and fails to remedy such breach or persistent breaches within thirty (30) days of being notified by the Publisher of such breach or breaches;
 - (c) a Consortium Member or the Consortium Representative becomes insolvent or becomes subject to bankruptcy, receivership, liquidation or administration.
- 10.2. The Consortium Representative may terminate this Agreement by notice in writing if:
 - (a) the Publisher commits a material or persistent breach of any term of this Agreement and fails to remedy the breach (if capable of remedy) within thirty (30) days of notification in writing by the Consortium Representative; or
 - (b) the Publisher becomes insolvent or becomes subject to bankruptcy, receivership, liquidation or administration.
- 10.3. In the event of termination by the Publisher pursuant to clause 10.1:
 - (a) any right of perpetual access to the Licensed Materials pursuant to clause 2.5, shall immediately cease;
 - (b) the Consortium Members shall cease to provide Authorised Users with access to the Licensed Materials via the Secure Network or otherwise; and
 - (c) the Consortium Members shall destroy copies of any Licensed Materials in its possession or control and promptly provide to Publisher such evidence as it may reasonably require of compliance with this requirement.

- 10.4. In the event of termination by the Consortium Representative pursuant to clause 10.2 (a) the Publisher shall refund a proportion of any Fee that represents the paid for but un-expired part of any relevant Subscription Period.
- 10.5. In the event of termination by Consortium Representative pursuant to clause 10.2 (b), Consortium Members shall be able to access paid for Licensed Materials via the archive(s) referred to in clause 6.2 in perpetuity where such access has been granted in this Agreement (in the Commercial Terms and as referred to in clause 2.5).
- 10.6. Either party's delay or failure to perform any provision of this Agreement, as a result of circumstances beyond its control (including, without limitation, acts of third parties, terrorism, war, strikes, floods, governmental restrictions, power, telecommunications or internet failures, or damage to or destruction of any network facilities) (a **Force Majeure Event**) shall not constitute a breach of this Agreement and neither party shall have any liability or responsibility for failure to fulfil any obligation under this Agreement so long as and to the extent to which the fulfilment of such obligation is prevented, frustrated, hindered or delayed as a consequence of a Force Majeure Event.

11. GENERAL

- 11.1. This Agreement constitutes the entire agreement of the parties and supersedes all prior communications, understandings, representations and agreements relating to the subject matter of this Agreement, whether oral or written.
- 11.2. Any variations to this Agreement are only valid if they are recorded in writing and signed by both parties.
- 11.3. This Agreement may not be assigned by the Consortium Representative or any Consortium Member to any other person or organisation without the prior written consent of the Publisher.
- 11.4. Any notices to be served in writing on either of the parties by the other shall be sent by first class post and email to the address of the addressee as set out in this Agreement or to such other address as notified by either party in writing to the other as its address for service of notices. Notices shall be deemed served 24 hours after being sent by email and, if no sooner response is received, be deemed received within 7 days of posting.
- 11.5. If any provision of this Agreement (or part of any provision) is found by any court or other competent authority to be invalid, unenforceable or illegal, the other provisions shall remain in force. If any illegal, invalid or un-enforceable provision would be valid, enforceable and legal if some part of it were deleted or modified, the provision shall apply with whatever modification is necessary to give effect to the commercial intention of the parties in the original provision.
- 11.6. Either party's waiver or failure to require performance by the other of any provision of this Agreement will not affect its full right to require such performance at any subsequent time, or be taken or held to be a waiver of the provision itself.
- 11.7. No term of this Licence shall be enforceable under the Contracts (Rights of Third Parties) Act 1999 by a person who is not a party to this Licence, but this does not affect any right or remedy of a third party which exists or is available apart from under that Act.
- 11.8. Unless otherwise stated in the Commercial Terms, this Agreement and any dispute or claim arising out of or in connection with it or its subject matter or formation (including



non-contractual disputes or claims) shall be governed by and construed in accordance with the laws of England and the parties submit to the non-exclusive jurisdiction of the Courts of England.



SCHEDULE 1 – PRODUCTS AND FEES

2023 Products and Fees

eJournals

- Annual subscription running from 1 January 2023 to 31 December 2023.

eJournal Databases	Access in Perpetuity	UH1	UH2	UH3	UH4	UH5	UH6	UH7	UH8
Emerald Management 120 or Pick 4 Management Collections	Yes	£4,090	£4,090	£4,090	£5,257	£7,012	£8,326	£9,788	£9,788
Emerald Management 175 or Pick 5 Management Collections	Yes	£5,965	£5,965	£5,965	£7,668	£10,246	£12,166	£14,301	£14,301
Emerald Management 200 or Pick 6 Management Collections	Yes	£6,818	£6,818	£6,818	£8,764	£11,709	£13,905	£16,344	£16,344
9 Management Collections	Yes	£8,488	£8,488	£8,488	£11,021	£14,578	£17,312	£20,348	£20,348
Engineering, Computing & Technology Collection (new collection)	Yes	£9,139	£9,183	£9,183	£14,396	£14,425	£19,693	£23,645	£23,645
EM Premier	Yes	£10,158	£10,158	£10,158	£13,021	£17,447	£20,718	£24,353	£24,353



Emerald Management Collections	Access in Perpetuity	UH1	UH2	UH3	UH4	UH5	UH6	UH7	UH8
Accounting, Finance & Economics	Yes	£1,720	£2,030	£2,395	£2,826	£3,335	£3,935	£4,643	£5,479
Business, Management & Strategy	Yes	£2,386	£2,816	£3,323	£3,921	£4,627	£5,459	£6,442	£7,601
HR, Learning & Organizational Studies	Yes	£1,279	£1,509	£1,781	£2,102	£2,480	£2,926	£3,453	£4,075
Information & Knowledge Management	Yes	£664	£783	£924	£1,090	£1,286	£1,518	£1,791	£2,114
Marketing	Yes	£1,156	£1,365	£1,610	£1,900	£2,242	£2,646	£3,122	£3,684
Operations, Logistics & Quality	Yes	£883	£1,042	£1,230	£1,451	£1,712	£2,020	£2,384	£2,813
Property Management & Built Environment	Yes	£923	£1,089	£1,285	£1,516	£1,789	£2,111	£2,491	£2,939
Public Policy & Environmental Management	Yes	£650	£768	£906	£1,069	£1,261	£1,488	£1,756	£2,072
Tourism & Hospitality	Yes	£423	£499	£589	£695	£820	£968	£1,142	£1,347

Specialist Collections	Access in Perpetuity	UH1	UH2	UH3	UH4	UH5	UH6	UH7	UH8
Engineering	Yes	£1,404	£1,657	£1,955	£2,307	£2,723	£3,213	£3,791	£4,473
Health & Social Care	Yes	£1,830	£2,159	£2,548	£3,007	£3,548	£4,187	£4,940	£5,829
Education	Yes	£1,063	£1,254	£1,480	£1,747	£2,061	£2,432	£2,870	£3,386
Library & Information Studies	Yes	£925	£1,092	£1,289	£1,521	£1,794	£2,117	£2,498	£2,948



eJournal Databases	Access in Perpetuity	I1	I2	I3	I4	I5	I6	I7	I8
Emerald Management 120 or Pick 4 Management Collections	Yes	£1,636	£2,046	£2,454	£2,864	£3,272	£3,682	£4,090	£4,500
Emerald Management 175 or Pick 5 Management Collections	Yes	£2,386	£2,982	£3,579	£4,176	£4,772	£5,368	£5,965	£6,562
Emerald Management 200 or Pick 6 Management Collections	Yes	£2,727	£3,408	£4,090	£4,772	£5,454	£6,136	£6,818	£7,499
9 Management Collections	Yes	£3,409	£4,260	£5,112	£5,964	£6,816	£7,670	£8,522	£9,374
EM Premier	Yes	£4,123	£5,153	£6,183	£7,214	£8,244	£9,275	£10,305	£11,335



Emerald Management Collections	Access in Perpetuity	I1	I2	I3	I4	I5	I6	I7	I8
Accounting, Finance & Economics	Yes	£664	£797	£930	£1,064	£1,197	£1,330	£1,463	£1,609
Business, Management & Strategy	Yes	£920	£1,105	£1,288	£1,474	£1,657	£1,840	£2,025	£2,227
HR, Learning & Organizational Studies	Yes	£426	£512	£596	£682	£766	£852	£938	£1,031
Information & Knowledge Management	Yes	£204	£246	£287	£327	£368	£410	£450	£495
Marketing	Yes	£374	£450	£525	£601	£674	£750	£826	£908
Operations, Logistics & Quality	Yes	£290	£348	£405	£463	£522	£580	£638	£702
Property Management & Built Environment	Yes	£306	£368	£429	£491	£552	£614	£674	£742
Public Policy & Environmental Management	Yes	£204	£246	£287	£327	£368	£410	£450	£495
Tourism & Hospitality	Yes	£120	£144	£167	£191	£214	£238	£262	£289

Specialist Collections	Access in Perpetuity	I1	I2	I3	I4	I5	I6	I7	I8
Engineering	Yes	£392	£470	£549	£627	£706	£784	£862	£948
Health & Social Care	Yes	£546	£654	£763	£873	£982	£1,090	£1,200	£1,321
Education	Yes	£340	£410	£478	£546	£614	£682	£750	£825
Library & Information Studies	Yes	£290	£348	£405	£463	£522	£580	£638	£702



Subject Collections	Access in Perpetuity	S1	S2	S3	S4	S5	S6		
Business, Management & Strategy	Yes	£2,386	£2,386	£2,815	£3,323	£4,627	£5,459		
HR, Learning & Organizational Studies	Yes	£1,279	£1,279	£1,510	£1,781	£2,102	£2,480		
Public Policy & Environmental Management	Yes	£650	£650	£768	£906	£1,068	£1,261		
Health & Social Care	Yes	£1,830	£1,830	£2,160	£2,548	£3,006	£3,548		
Education	Yes	£1,063	£1,063	£1,254	£1,480	£1,747	£2,061		



eBooks

eBook Collections	Access in Perpetuity	UH1	UH2	UH3	UH4	UH5	UH6	UH7	UH8
Business, Management & Economics Purchase (current year)	Yes	£9,378	£9,378	£11,723	£14,068	£16,412	£16,412	£16,412	£16,412
Business, Management & Economics Recent Purchase (previous 5 years)	Yes	£14,635	£14,635	£18,293	£21,952	£25,611	£25,611	£25,611	£25,611
Business Management & Economics Full Purchase (to 1991)	Yes	£29,672	£29,672	£37,090	£44,507	£51,925	£51,925	£51,925	£51,925
Social Sciences Purchase (current year)	Yes	£9,378	£9,378	£11,723	£14,068	£16,412	£16,412	£16,412	£16,412
Social Sciences Recent Purchase (previous 5 years)	Yes	£14,182	£14,182	£17,728	£21,275	£24,820	£24,820	£24,820	£24,820
Social Sciences Full Purchase (to 1999)	Yes	£21,425	£21,425	£26,780	£32,136	£37,492	£37,492	£37,492	£37,492

eBook Collection	Access in Perpetuity	UH1	UH2	UH3	UH4	UH5	UH6	UH7	UH8
Transport Collection	Yes	£4,500	£4,500	£4,500	£4,500	£4,500	£4,500	£4,500	£4,500



eBook Select	Access in Perpetuity	Price
eBook Select 25	Yes	£2,275
eBook Select 50	Yes	£4,550
eBook Select 75	Yes	£6,825
eBook Select 100	Yes	£9,100

eCases

- Annual subscription running from 1 January 2023 to 31 December 2023.

eCases	Access in Perpetuity	UH1	UH2	UH3	UH4	UH5	UH6	UH7	UH8
The Case Journal	Yes	£1,039	£1,300	£1,559	£1,818	£1,818	£2,079	£2,079	£2,079
Emerging Market Case Studies	Yes	£1,871	£2,058	£2,433	£2,807	£2,807	£3,743	£3,743	£3,743
The Case Collection	No	£8,413	£9,654	£11,033	£11,723	£11,723	£12,413	£12,413	£12,413



2024 – Products and Fees

eJournals

- Annual subscription running from 1 January 2024 to 31 December 2024.

eJournal Databases	Access in Perpetuity	UH1	UH2	UH3	UH4	UH5	UH6	UH7	UH8
Emerald Management 120 or Pick 4 Management Collections	Yes	£4,254	£4,254	£4,254	£5,468	£7,292	£8,659	£10,179	£10,179
Emerald Management 175 or Pick 5 Management Collections	Yes	£6,204	£6,204	£6,204	£7,975	£10,655	£12,653	£14,873	£14,873
Emerald Management 200 or Pick 6 Management Collections	Yes	£7,090	£7,090	£7,090	£9,114	£12,177	£14,461	£16,997	£16,997
9 Management Collections	Yes	£8,827	£8,827	£8,827	£11,462	£15,161	£18,004	£21,162	£21,162
Engineering, Computing & Technology Collection (new collection)	Yes	£9,504	£9,550	£9,550	£14,972	£15,002	£20,481	£24,591	£24,591
EM Premier	Yes	£10,564	£10,564	£10,564	£13,542	£18,145	£21,546	£25,327	£25,327



Emerald Management Collections	Access in Perpetuity	UH1	UH2	UH3	UH4	UH5	UH6	UH7	UH8
Accounting, Finance & Economics	Yes	£1,789	£2,111	£2,491	£2,939	£3,468	£4,092	£4,829	£5,698
Business, Management & Strategy	Yes	£2,482	£2,928	£3,456	£4,078	£4,812	£5,678	£6,700	£7,906
HR, Learning & Organizational Studies	Yes	£1,330	£1,570	£1,852	£2,186	£2,579	£3,043	£3,591	£4,238
Information & Knowledge Management	Yes	£690	£814	£961	£1,134	£1,338	£1,579	£1,863	£2,198
Marketing	Yes	£1,203	£1,419	£1,675	£1,976	£2,332	£2,751	£3,247	£3,831
Operations, Logistics & Quality	Yes	£918	£1,084	£1,279	£1,509	£1,781	£2,101	£2,479	£2,926
Property Management & Built Environment	Yes	£960	£1,132	£1,336	£1,577	£1,861	£2,195	£2,591	£3,057
Public Policy & Environmental Management	Yes	£676	£798	£942	£1,111	£1,311	£1,548	£1,826	£2,155
Tourism & Hospitality	Yes	£440	£519	£612	£723	£853	£1,006	£1,187	£1,401

Specialist Collections	Access in Perpetuity	UH1	UH2	UH3	UH4	UH5	UH6	UH7	UH8
Engineering	Yes	£1,460	£1,723	£2,034	£2,400	£2,831	£3,341	£3,943	£4,652
Health & Social Care	Yes	£1,903	£2,246	£2,650	£3,127	£3,690	£4,354	£5,138	£6,062
Education	Yes	£1,106	£1,305	£1,539	£1,816	£2,143	£2,529	£2,984	£3,522
Library & Information Studies	Yes	£963	£1,136	£1,340	£1,581	£1,866	£2,202	£2,598	£3,066



eJournal Databases	Access in Perpetuity	I1	I2	I3	I4	I5	I6	I7	I8
Emerald Management 120 or Pick 4 Management Collections	Yes	£1,701	£2,127	£2,552	£2,978	£3,403	£3,829	£4,254	£4,680
Emerald Management 175 or Pick 5 Management Collections	Yes	£2,481	£3,101	£3,723	£4,343	£4,963	£5,583	£6,204	£6,824
Emerald Management 200 or Pick 6 Management Collections	Yes	£2,837	£3,545	£4,254	£4,963	£5,672	£6,381	£7,090	£7,799
9 Management Collections	Yes	£3,546	£4,431	£5,317	£6,203	£7,089	£7,976	£8,862	£9,749
EM Premier	Yes	£4,288	£5,359	£6,430	£7,502	£8,574	£9,646	£10,717	£11,788



Emerald Management Collections	Access in Perpetuity	I1	I2	I3	I4	I5	I6	I7	I8
Accounting, Finance & Economics	Yes	£691	£829	£967	£1,107	£1,245	£1,383	£1,521	£1,673
Business, Management & Strategy	Yes	£957	£1,149	£1,339	£1,532	£1,723	£1,914	£2,106	£2,316
HR, Learning & Organizational Studies	Yes	£443	£532	£620	£709	£797	£886	£975	£1,072
Information & Knowledge Management	Yes	£212	£256	£298	£340	£383	£426	£468	£515
Marketing	Yes	£389	£468	£546	£625	£701	£780	£859	£944
Operations, Logistics & Quality	Yes	£301	£362	£421	£482	£542	£603	£663	£730
Property Management & Built Environment	Yes	£319	£383	£446	£510	£574	£638	£701	£772
Public Policy & Environmental Management	Yes	£212	£256	£298	£340	£383	£426	£468	£515
Tourism & Hospitality	Yes	£124	£150	£174	£199	£223	£248	£273	£300

Specialist Collections	Access in Perpetuity	I1	I2	I3	I4	I5	I6	I7	I8
Engineering	Yes	£408	£489	£571	£652	£734	£815	£896	£985
Health & Social Care	Yes	£568	£681	£794	£908	£1,021	£1,134	£1,248	£1,374
Education	Yes	£354	£426	£497	£568	£638	£709	£780	£858
Library & Information Studies	Yes	£301	£362	£421	£482	£542	£603	£663	£730



Subject Collections	Access in Perpetuity	S1	S2	S3	S4	S5	S6		
Business, Management & Strategy	Yes	£2,481	£2,481	£2,928	£3,455	£4,812	£5,678		
HR, Learning & Organizational Studies	Yes	£1,330	£1,330	£1,570	£1,852	£2,186	£2,580		
Public Policy & Environmental Management	Yes	£676	£676	£798	£942	£1,111	£1,311		
Health & Social Care	Yes	£1,904	£1,904	£2,246	£2,650	£3,127	£3,690		
Education	Yes	£1,105	£1,105	£1,304	£1,539	£1,817	£2,143		



eBooks

eBook Collections	Access in Perpetuity	UH1	UH2	UH3	UH4	UH5	UH6	UH7	UH8
Business, Management & Economics Purchase (current year)	Yes	£9,753	£9,753	£12,192	£14,630	£17,069	£17,069	£17,069	£17,069
Business, Management & Economics Recent Purchase (previous 5 years)	Yes	£15,220	£15,220	£19,025	£22,830	£26,635	£26,635	£26,635	£26,635
Business Management & Economics Full Purchase (to 1991)	Yes	£30,859	£30,859	£38,573	£46,288	£54,002	£54,002	£54,002	£54,002
Social Sciences Purchase (current year)	Yes	£9,753	£9,753	£12,192	£14,630	£17,069	£17,069	£17,069	£17,069
Social Sciences Recent Purchase (previous 5 years)	Yes	£14,750	£14,750	£18,438	£22,126	£25,812	£25,812	£25,812	£25,812
Social Sciences Full Purchase (to 1999)	Yes	£22,282	£22,282	£27,851	£33,421	£38,992	£38,992	£38,992	£38,992

eBook Collection	Access in Perpetuity	UH1	UH2	UH3	UH4	UH5	UH6	UH7	UH8
Transport Collection	Yes	£4,500	£4,500	£4,500	£4,500	£4,500	£4,500	£4,500	£4,500



eBook Select	Access in Perpetuity	Price
eBook Select 25	Yes	£2,366
eBook Select 50	Yes	£4,732
eBook Select 75	Yes	£7,098
eBook Select 100	Yes	£9,464

eCases

- Annual subscription running from 1 January 2024 to 31 December 2024.

eCases	Access in Perpetuity	UH1	UH2	UH3	UH4	UH5	UH6	UH7	UH8
The Case Journal	Yes	£1,081	£1,352	£1,621	£1,891	£1,891	£2,162	£2,162	£2,162
Emerging Market Case Studies	Yes	£1,946	£2,140	£2,530	£2,919	£2,919	£3,892	£3,892	£3,892
The Case Collection	No	£8,749	£10,040	£11,475	£12,192	£12,192	£12,909	£12,909	£12,909



SCHEDULE 2 – Sikt's recommended tiering structure

Universities and University Colleges

Tier	FTE
UH1	1-500
UH2	501-1000
UH3	1001-2500
UH4	2501-5000
UH5	5001-10000
UH6	10001-15000
UH7	15000-30000
UH8	30001-

Research Institutes

Tier	Researchers
I1	1-15
I2	16-30
I3	31-60
I4	61-100
I5	101-150
I6	151-300
I7	301-600
I8	600-



Hospitals

Tier	Workers
S1	1-249
S2	250-499
S3	501-999
S4	1000-2499
S5	2500-5000
S6	Over 5000